



**Press Release**

**For Immediate Release**

Contact:  
info@vubiqnetworks.com  
949.226.7185

## **Atlas Networks Delivers Cost-Effective Wireless Gigabit Internet in Seattle, WA**

### **A Strategic Partnership with Vubiq Networks Yields Gigabit Wireless Solutions**

**IRVINE, CA and SEATTLE, WA, November 14, 2016** – Vubiq Networks, Inc. and Atlas Networks today jointly announced that Atlas has successfully deployed cost-effective V-Band wireless gigabit Internet access in Seattle, WA. Internet service provider Atlas Networks worked closely with V-Band radio provider Vubiq Networks Inc. in the development of Vubiq's low-latency HaulPass V60s Gigabit Ethernet wireless solution.

"Thanks to our close relationship with Vubiq, we have now been able to deploy V-Band wireless gigabit Internet access city wide," said Atlas Networks CEO Ryan Maloney. "With our network currently reaching over 200 buildings in Seattle, customers are able to enjoy incredibly fast Internet service at a fraction of the cost when compared to national brand-name service providers."

"Since early 2015, Atlas has been an important strategic partner as we developed our HaulPass V60s radio link," said Vubiq Networks CEO John Dilworth. "Atlas was instrumental in defining the features, functions, user interface, and alignment procedures and tools for our wireless broadband solution."

The HaulPass V60s is an advanced 60 GHz V-Band millimeter wave broadband wireless radio designed to meet the ever-expanding needs of today's bandwidth-hungry business users. Incorporating an integrated two-port Gigabit Ethernet switch, the V60s supports full duplex, one-gigabit data throughput – two gigabit aggregate – to line-of-sight destinations up to 750 meters away.

The V60s is housed in a small, ruggedized enclosure, specifically designed for extreme weather locations such as the rain-prone Seattle area. The V60s radio incorporates Intelligent Automatic Gain Control technology. With this superior approach, network throughput is maintained even under the harshest weather conditions.

As an alternative to laying fiber-optic cable, wireless HaulPass V60s links are extremely fast and cost-effective to deploy. For example, the cost to run underground fiber from an existing hub to a new building typically exceeds \$100 per foot in metropolitan areas such as Seattle. These costs are eliminated when using wireless HaulPass V60s links. Due to right-of-way issues and geographic impediments, running a fiber extension can be impractical and difficult in dense areas, but wireless HaulPass V60s links alleviate this concern, making connectivity possible.

"Vubiq's solution eliminates the need to run fiber extensions and provides us with the tools necessary to bring cost-effective broadband to our customers in record time," said Mr. Maloney. "Their innovative and simplified radio alignment tools have also allowed us to rapidly train and field new radio installers, allowing for even greater growth and installment speed."

#### **About Atlas Networks**

Headquartered in Seattle, Atlas Networks brings businesses, apartments and condos fast, reliable gigabit Internet service from a provider they can trust. A local company, their technology experts work with clients to provide high speed Internet, phone service, cable TV and network management systems that boost productivity and reduce costs. Large enterprises, small businesses and residential complexes all benefit from their commitment to fast and simple installations, elite customer service and secure connections. For further information, visit [www.gigabitseattle.com](http://www.gigabitseattle.com).

#### **About Vubiq Networks**

Vubiq Networks, Inc. is a privately held wireless networking technology company headquartered in Irvine, California. The company's focus is on high-bandwidth, 60 GHz V-Band wireless link transmission products that enable multi-gigabit speed transport for broadband wireless fiber extensions, wireless metropolitan area networks, and mobile backhaul applications. In addition to the HaulPass V60s, Vubiq recently announced the HaulPass 10g, a 10 Gigabit wireless radio. For further information, visit [www.vubiqnetworks.com](http://www.vubiqnetworks.com).

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